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Citizenship	Canadian (Permanent Resident of the United States)
Languages	English and French
Education	Ph.D., Yale University (1995) M.A., Queen's University at Kingston B.A. (First Honours), McGill University, Montreal
Dissertation	<i>Essays on the Analytical Foundations of the Classical Tradition</i> Professor John D. Geanakoplos, adviser and Professors Benjamin Polak and David F. Weiman, readers
MA Thesis	<i>The Theory of Optimal Currency Areas</i> Professor Douglas D. Purvis, adviser
Research Fields	Behavioral Economics, Labor Economics, Political Economy, Economics of Philanthropy, Macroeconomics Distinction in Orals in Econometrics and History of Economic Thought (Yale)
Teaching Fields	Macroeconomics, Game Theory, Statistics, Labor Economics, Inequality
Current Position	James Jermain Professor of Political Economy and Professor of Economics, Department of Economics, Middlebury College (1995-)
Current Grant Support	“Scientific Studies of Mechanism Design for Fund Raising Charity,” NSF SES Award No. 0617778, 2006-2009 (\$385,949) (Co-PIs Jeff Carpenter and Jessica Holmes)
Visiting Positions	Visiting Scholar, Cowles Foundation, Yale University (1999) Visiting Scholar, University of California at San Diego (2000)
Other	Member, Editorial Board, <i>RRPE</i> (2001-2004)

Research

Articles, Chapters and Notes Published/Forthcoming

“Jumping and Sniping the Silents: Does It Matter For Charities?” with Jeff Carpenter and Jessica Holmes, forthcoming at the *Journal of Public Economics*.

“Endogenous Participation in Charity Auctions,” with Jeff Carpenter and Jessica Holmes, *Journal of Public Economics*, Vol. 94, Nos. 11-12 (2010): 921-935.

“Charity Auctions in the Experimental Lab,” with Jeff Carpenter and Jessica Holmes, forthcoming in Mark Isaac and Douglas Norton, editors, *Research in Experimental Economics*, Volume 13.

“Norm Enforcement: Anger, Indignation or Reciprocity?” with Jeff Carpenter, forthcoming in the *Journal of the European Economic Association*. Also available as *Middlebury College Working Paper* 05-03 and *IZA Working Paper* 1583.

[Mentioned in “Citizen Enforcers Take Aim,” *The New York Times*, October 6, 2008.]

“Tournaments and Office Politics: Evidence from a Real Effort Experiment,” with Jeff Carpenter and John Schirm, *American Economic Review*, Vol. 100, No. 1 (March 2010): 504-517.

“Norm Enforcement: The Role of Third Parties,” with Jeff Carpenter, *Journal of Institutional and Theoretical Economics*, Vol. 166, No. 2 (2010): 239-258.

“What Norms Trigger Punishment?” with Jeff Carpenter, *Experimental Economics*, Vol. 12, No. 3 (September 2009): 272-288.

“Charity Auctions: A Field Experimental Investigation,” with Jeff Carpenter and Jessica Holmes, *The Economic Journal*, Vol. 118 (January 2008): 92-113.

[Mentioned in “A Cost-Benefit Analysis,” *Financial Times*, 18 May 2007.]

“Labor Discipline,” invited contribution to second edition of *The New Palgrave Dictionary of Economics*, Steven Durlauf and Lawrence Blume, editors. London: Palgrave Macmillan, 2008. Also, in *The New Palgrave Dictionary of Economics Online*, 13 June 2008, DOI:10.1057/9780230226203.0912

“Who Is Post-Walrasian Man?” in David Colander, editor, *Post-Walrasian Economics*. New York: Cambridge University Press, 2006: 80-96.

“Incentives and Superstars on the LPGA Tour,” with Paul Sommers and Francisco J. Peschiera '01, *Applied Economics*, Vol. 39, Nos 1-3 (January-February 2007): 87-94.

“No Switchbacks: Rethinking Aspiration-Based Dynamics in the Ultimatum Game,” with Jeff Carpenter, *Theory and Decision*, Vol. 58, No. 4 (July 2005): 351-385.

“Paradise Lost and Found? The Econometric Contributions of Clive Granger and Robert Engle,” *Review of Political Economy*, Vol. 17, No. 1 (January 2005): 1-28.

Reprinted in Steven Pressman, editor, *Leading Contemporary Economists: Economics at the Cutting Edge*. New York: Routledge, 2008: 251-279.

"Functional Finance and Sound Finance," with David Colander, in Per Gunnar Berglund and Matias Verengo, editors, *The Means to Prosperity: Fiscal Policy Reconsidered*. London: Routledge, 2005.

"Why Punish? Social Reciprocity and the Enforcement of Prosocial Norms," with Jeff Carpenter and Okomboli Ong'ong'a '01, *Journal of Evolutionary Economics*, Vol. 14, No. 4 (October 2004): 407-429.

"Beliefs, Intentions and Emotions: Old versus New Psychological Game Theory," with Jeff Carpenter, *Behavioral and Brain Sciences*, Vol. 26, No. 2 (April 2003): 158-160.

"The Cost of Job Loss and the 'New' Phillips Curve," with Ivan Kandilov '00, *Eastern Economic Journal*, Vol. 28, No. 2, Spring 2002: 181-202. (Honorable Mention, 2002 Otto Eckstein Prize)

"Interstate Differences in Insured Unemployment: Some Recent Evidence" with Brad Maxwell '99 and Ivan Kandilov '00, *Applied Economics Letters*, Vol. 9, No. 14, November 2002: 945-948.

"Unemployment Insurance," in Cynthia Northup, editor, *The American Economy: An Historical Encyclopedia*. ABC-Clio: Santa Barbara, 2003.

"Workers' Compensation," in Cynthia Northup, editor, *The American Economy: An Historical Encyclopedia*. ABC-Clio: Santa Barbara, 2003.

"OSH Act," in Cynthia Northup, editor, *The American Economy: An Historical Encyclopedia*. ABC-Clio: Santa Barbara, 2003.

"Consumption," in Cynthia Northup, editor, *The American Economy: An Historical Encyclopedia*. ABC-Clio: Santa Barbara, 2003.

"Earnings," in Cynthia Northup, editor, *The American Economy: An Historical Encyclopedia*. ABC-Clio: Santa Barbara, 2003.

"An Austrian (Mis)Reads Adam Smith: A Critique of Rothbard as Intellectual Historian," with Andreas Ortmann, *The Review of Political Economy*, Vol. 14, No. 3, Summer 2002: 379-392.

"Positive Feedback and Path Dependence using the Law of Large Numbers," *The Journal of Economic Education*, Vol. 32, No. 2, Spring 2001: 124-136.

"Net Interstate Migration Revisited," with Paul M. Sommers and Daniel A. Meyer, Midd '99, *Applied Economics Letters*, Vol. 8, No. 2, February 2001: 131-134.

"Technical Change and the Evolution of Class Conscious Norms," *The Review of Radical Political Economics*, Vol. 32, No. 3, Fall 2000: 470-481.

"An Econometric Model of the Circuit of Capital," *Metroeconomica*, Vol. 51, No. 1, 2000: 1-37.

"Did Marx Know The Way To Santa Fe? Reflections on Evolution, Functionalism and Collective Consciousness," in David Colander, editor, *Perspectives on the History of Economic Thought*. London: Routledge, 2000: 58-73.

"Toward the Complexification of Statistics and Econometrics Courses," in David Colander, editor, *Complexity and the Teaching of Econometrics*. Cheltenham: Edward Elgar, 2000: 231-254.

"Capital," *The World Book Encyclopedia*

"Degree of Monopoly," in Phillip O'Hara, editor, *The Encyclopedia of Political Economy*. London: Routledge, 1999: 878-880.

"Abba Lerner," in John A. Garraty and Mark C. Carnes, editors, *The American National Biography*. Vol. 13. New York: Oxford University Press, 1999: 500-502.

"Tjalling Koopmans," in John A. Garraty and Mark C. Carnes, editors, *The American National Biography*. Vol. 12. New York: Oxford University Press, 1999: 879-880.

"A Neo-Hobbesian Model of the Promotion/Discipline Nexus" *The Review of Radical Political Economics*, Vol. 30, No. 2, Fall 1998: 86-93.

"The Lucas Critique," in Thomas R. Cate, editor, *The Encyclopedia of Keynesian Economics*. Aldershot: Edward Elgar, 1996: 384-386.

"A Brief Note on the Macroeconomic Consequences of Random Production Failures," *The Quarterly Review of Economics and Finance*, Vol. 36, No. 3, Fall 1996: 411-415.

"The Modern Foundations of Marx's Monetary Economics," *The European Journal of the History of Economic Thought*, Vol. 3, No. 2, Spring 1996: 61-85.

Book Reviews Published/Forthcoming

David Laibman, Capitalist Macrodynamics: A Systematic Introduction, *The Review of Political Economy*, Vol. 13, No. 1 (2001): 132-135.

Will E. Smith, Classical versus Neoclassical Monetary Theories, *Economics of Planning*, Vol. 32, No. 2 (1999): 167-170.

Ugo Pagano and Robert Rowthorn, editors, Democracy and Efficiency in the Economic Enterprise, *The Review of Political Economy*, Vol. 10, No. 3 (July 1998): 374-380.

Paul Burkett and Robert Burdekin, editors, Distributional Conflict and Inflation, *The Review of Radical Political Economics*, Vol. 30, No. 3 (September 1998): 32-37.

Bradley Bateman, Keynes's Uncertain Revolution. *Isis: Journal of the History of Science Society*, Vol. 88, No. 3 (September 1997): 571-572.

Articles, Chapters and Notes Under Submission/In Preparation

“Bucket Auctions for Charity,” with Jeff Carpenter and Jessica Holmes

“A Model of Capitalist Culture and the Business Cycle”

“Labor Discipline, Reputation and Underemployment Traps,” *Middlebury College Working Paper* 05-02.

“The Determinants of Sunk Cost Sensitivity,” with Jeff Carpenter and Ashley Brown, *Middlebury College Working Paper* 05-24.

“Crying Over Spilt Milk: Sunk Costs, Fairness and the Hold-Up Problem,” with Jeff Carpenter, *Middlebury College Working Paper* 03-12

“Social Reciprocity,” with Jeff Carpenter, *Middlebury College Working Paper* 02-29R

“Technological Unemployment: A New View,” *Middlebury College Working Paper* 02-12

“The Dialectics of Differentiation: Marx's Mathematical Manuscripts and their Relation to his Economics,” *Middlebury College Working Paper* 02-03

Conference Presentations

“Bucket Auctions for Charity,” Political Economy Workshop, University of Massachusetts (December 2010)

“A Model of Capitalist Culture and the Business Cycle,” Analytical Political Economy Conference (London, July 2010).

Co-organizer, Middlebury College Conference on Philanthropy (April 2009)
 (“Jumping, Sniping, Squatting and Soaring at the Silents”)

“Labor Discipline, Reputation and Underemployment Traps,” Liberal Arts Conference on Macroeconomics (Drew University, July 2008)

“Choosing to Bid and Bidding to Give,” Allied Social Science Association (Chicago, January 2007)

“Do The Inequality Averse Also Cry Over Spilt Milk?” Economic Science Association (Montreal, June 2005)

“How Robust Is The RLMS? New Evidence on Gender Gaps in Russia,” Mellon Intercollegiate Economics Conference (Memphis, June 2005)

“Charity Auctions: A Model and Field Experimental Evidence,” Canadian Economics Association (Toronto, June 2004), Allied Social Science Association (Philadelphia, January 2005)

“Who Is Post-Walrasian Man?” Conference on Post-Walrasian Macroeconomics (Middlebury, April 2004)

“Social Reciprocity,” European University Institute (EUI) Economic Theory Seminar (Florence, March 2003), Canadian Economics Association (Ottawa, June 2003) and Economic Science Association (Pittsburgh, June 2003)

“Behavioral Marxism I: Collective Action,” University of Massachusetts Economic Theory Workshop (November 2001) and the Allied Social Sciences Association (January 2002)

“Technical Change and the Evolution of Class Conscious Norms,” Allied Social Sciences Association, January 2000 (Boston) and Seminar on Game Theory, Yale, January 2000

“Time Series and Simulation,” Symposium on Teaching Econometrics, November 1999 (Middlebury)

"Competitive Strategies: A Game Theoretic Perspective," 20th Annual Middlebury Conference on Economic Issues, April 1999 (Middlebury)

"Did Marx Know The Way To Santa Fe? Reflections on Evolution, Complexity and Classical Functionalism," History of Economics Society, June 1998 (Montreal)

"Integrating the Complexity Vision into Statistics and Econometrics Courses," 19th Annual Middlebury Conference on Economic Issues, March 1998 (Middlebury)

"Evolution and Class Norms," Conference on Value, Eastern Economics Association, February 1998 (New York)

"A Neo-Hobbesian Model of the Promotion/Discipline Nexus," Allied Social Sciences Association, January 1998 (Chicago)

"Evolution and the Strategic Role of Class Norms/Consciousness," Pennsylvania College Consortium Conference, October 1997 (Lancaster/invited)

"The Time Series Properties of Some Classical Aggregates," Conference on Value, Eastern Economics Association, April 1997 (Washington DC)

"On the Paradoxes of Labor Discipline with Heterogeneous Workers," Eastern Economics Association, March 1996 (Boston)

"Recovering The Voice of Marx the Mathematician," Association for Economic and Social Analysis, December 1996 (Amherst)

"On the Obscure Origins of the Efficiency Wage Hypothesis," History of Economics Society, June 1996 (Vancouver)

Other Public Presentations (Recent)

ESI (Elderly Services) College Mini-Course (January 2009, July 2009)
Addison County Economic Development Corporation (December 2008, 2010)
Champlain Valley Association of Insurance Professionals (October 2008)

Middlebury College Panel on Financial Crisis (October 2008):
<http://muskrat.middlebury.edu/administration/lis/accordant/DLA/EconomicCrisis101008/index.html>.

Awards

Ada Howe Kent Fellowship, 2001-2
Undergraduate Collaborative Research Fund (UCRF), Spring 2001, Fall 2001

Canada Council (SSHRCC) Doctoral Fellowship
Yale University Graduate Fellowship
Powell Teaching Prize, Yale University
Canada Council (SSHRCC) Master's Fellowship
Queen's University Graduate Fellowship
J. F. Jewell Entrance Scholarship, McGill
Alexander McKenzie Scholarship, McGill
Redpath Prize for Highest Rank in Arts and Sciences, McGill
Oliver Gold Medal, McGill
Cherry Prize in Economics, McGill
Faculty and University Scholar, McGill

Consultantships

Vermont Business Roundtable (Winter 2009)

CEPAR/USAID Georgian Macroeconomic and Legal Reform Project:
Macroeconomic Modeling Workshop II in Tbilisi, Georgia (July 1997)

Media

Benedict Carey, "Citizen Enforcers Take Aim," *New York Times*, 6 October 2008

"Big Brain Theories: Who Gives?" *Middlebury College Magazine*, Spring 2008

Chrystia Freeland, "A Cost-Benefit Analysis," *Financial Times*, 18 May 2007

"Vermont Labor Hopes To Capitalize," *Rutland Herald*, 5 September 2004

Interview on "Perspectives," *ABC News Radio*, 13-14 September 2003. Summarized in "How September 11th Left Its Mark On US Economy," abcnews.go.com.

Peer Review

American Economic Review, Economic Journal, Economics Letters, Scandinavian Journal of Economics, Journal of Public Economic Theory, Journal of Public Economics, Games and Economic Behavior, National Science Foundation, Harvard University Press, Princeton University Press, Cambridge University Press, Routledge, Metroeconomica, Journal of Economic Behavior and Organization, Journal of Socio-Economics, Journal of Economic Education, Southern Economic Journal, Russian and East European Trade and Finance, Regulation and Governance, Journal of Comparative Economics, Research in Political Economy,

Eastern Economic Journal, Journal of the History of Economic Thought, Review of Political Economy, Review of Radical Political Economics

Other/College Service

Conference Organizer, 18th Annual Middlebury Conference on Economic Issues, "The Future of Classroom Macroeconomics" (March 1997)

Member, Ad Hoc Committee on Career Services, Middlebury College (1997-8)

Director, International Politics and Economics Program, Middlebury College (1998-9)

Member, International Studies Committee, Middlebury College (1998-9)

Member, Curriculum Committee, Middlebury College (1998-9)

Member, Ad Hoc Committee on Apparel Code of Conduct, Middlebury College (1999)

Faculty Speaker, Senior Awards Ceremony, Middlebury College (1999)

Member, Community Judicial Board (2000-1, 2002-3)

Member, Academic Judicial Appeals Board (2001-2)

Member, British Scholarships Selection Committee (2001-2, 2002-)

Member, Department Recruitment Committees (various)

Member, Faculty Advisory Board, Middlebury School in Italy (2002-2004)

Member, Search Committee, College Controller (2002-3)

Member, Health Insurance Review Committee (2003-2005)

Elected Member, Faculty Appeals Board (2004-2006)

Department Chair, Economics (2005-2006)

Elected Member, Faculty Council (2007- 2010)

Conference Co-organizer, "The Current State of Philanthropy," Middlebury College, April 2009.

Member, Budget Oversight Committee (2008-2010)

Director, International Politics and Economics Program, Middlebury College (1998-9, 2010-2011)

Member, Advisory Committee, Rohatyn Center for International Affairs (2010-)

Chair, Athletic Policy Committee (2010-2011)